



JENNIFER PAYNE

Facilitator

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jennifer@aplsgroup.com OR LinkedIn

EDUCATION • Associate Degree in Early Childhood Education from Wake Tech Community College (WTCC) • B.S. in Early Childhood Education from Shaw University

PROFESSIONAL COMPETENCIES & EXPERIENCE

Jennifer, more affectionately known as Red, is an expert in various fields with over 20 years of experience in corporate learning organizations. Her enthusiasm for learning and spirited personality makes her stand out as an exceptional facilitator and coach. Areas that Jennifer specializes in are: adult learning, training strategy, needs analysis, content creation, virtual learning, leadership development, community creation, performance consulting, measuring training impact, data analysis, technical documentation, new hire orientation, corporate communications, and people management.

After owning a small business, she entered corporate learning & development roles at Fidelity Investments, Kohl's, Conduent and ChannelAdvisor. Jennifer began her career in the public-school system working for Communities in Schools (CIS) with at-risk children teaching leadership skills to Middle and High School Students. Jennifer takes pride in being a Raleigh, North Carolina native, with Scottish roots.

SHE IS A CERTIFIED FACILITATOR FOR:

- DiSC
- Everything DiSC[®] Suite of Products
- Covey's Managing Millennials, 6 Critical Practices, and 5 Choices
- VitalSmarts Crucial Conversations
- Behavioral Recruiting programs
- TiLT 365
- Myers-Briggs Type Indicator[®] (MBTI)

- Six Sigma (Black Belt)
- Microsoft Office Suite

