



## **KIM GATTIS**

Certified Everything DiSC<sup>®</sup> Facilitator and Leadership Consultant

## CLICK BELOW TO CONNECT WITH KIM!

Facilitator@aplsgroup.com OR LinkedIn

**EDUCATION** • Theology and Divinity pursuits from NC Bible College, accredited by Oral Roberts University

## **PROFESSIONAL COMPETENCIES & EXPERIENCE**

Kim has 30 years of experience consulting entrepreneurs, corporations, private practices, and non-profit organizations. His organizational planning and development expertise allows him to partner with companies to create, implement, and improve organizational systems. As a dynamic and engaging facilitator, Kim leads teams in understanding communication styles and works with them to learn how to leverage these communication styles. Kim specializes in sales training, customer service training, business growth, innovation, profitability, and funding.

Before succeeding as an entrepreneur, Kim acquired leadership expertise through 17 years as Director of Sales for Radio One Raleigh and 5 years as General Sales Manager for WDCG and WRDU, AM/FM Inc. (now I-Heart Media). Additionally, Kim is a former President and Chair of the R.H.E.M.A Foundation, a 501c3 Non-Profit Outreach.

## **HIS CERTIFICATIONS INCLUDE:**



- Certified Everything DiSC® Facilitator
- Work of Leaders Sales
- Business Leadership & Training Certification from National Association of Broadcasters (NAB) Executive Foundation
- Executive Business Management certification in partnership with NAB and Georgetown University

